

# Here's How FinanSource <sup>makes</sup> **ALTERNATIVE FINANCING** Work for YOU!

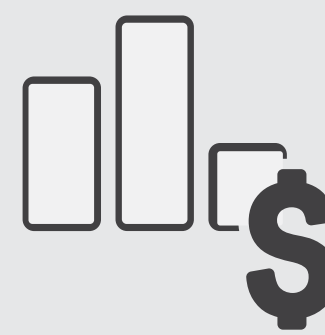


**Initial Meeting**  
We will meet with you to discuss your company's goals and objectives.



**Review Preliminary Information**  
We will analyze and evaluate the financial information and collateral information collected at the initial meeting to identify credit risk factors and internal control issues.

**Present Proposal**  
Based on the initial review of preliminary information, we will discuss funding strategies with you, indicating how FinanSource can facilitate the funding.



**Review of Books & Records**  
FinanSource will evaluate internal controls and gather additional underwriting information and investigate other areas of concern, if any.

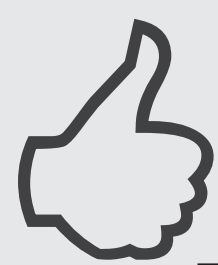
**Create Presentation**  
We will highlight and effectively communicate your company's need for and ability to use and service debt.



**Solicit Proposals from Funding Sources**  
FinanSource will contact prospective funding sources most likely to offer proposals compatible with your desired terms and conditions.



**Receive Proposals**  
FinanSource will help evaluate terms and conditions for funding availability and/or cost.



## Satisfactory Proposals

FinanSource will compare proposals with you to choose the best short-term and long-term options to fund your unique business needs.



## Unsatisfactory Proposals

If additional proposals are needed to choose from, FinanSource will contact other funding sources to satisfy your requirements.

**Finalize Terms and Conditions**  
FinanSource will work with your team to further negotiate terms and conditions to meet your requirements and prepare for funding.



## \$ Funding of Proceeds \$

FinanSource will ensure that all documents are correctly executed and that agreed upon funds are received without difficulties. You concentrate on your business, while FinanSource concentrates on funding it.